

Business Activities and Customer Markets

AGO AG Energie + Anlagen, with its registered office in Kulmbach, was founded in 1980 and is specialized in the area of innovative and efficient energy supply facilities for the industry and municipalities. AGO AG Energie + Anlagen focuses on the business divisions plant design and construction as well as service and consulting. The core competence of the company commits mainly to power generation plants and biomass cogeneration plants, to heating, cooling and air technology plant construction, trigeneration – a combination of power-heat-cooling - as well as to contracting. Site studies and development, consulting in energy efficiency, resource and fuel fossil consulting as well as emission trade management – these factors complete the business model. AGO symbolizes efficiency, security and technological competence of your energy supply facilities.

Excerpt of Projects and Products



Heilbronn Dresden Johannesburg / South Africa Wunsiedel Kölleda



steam boiler compressed air distributor CHP motor ago congelo chiller combustion chamber energy bridge

Areas of Business



Combined heat and power plants (CHP)



Ammonia-water absorption chiller



Ventilation and climate systems



Process Cooling for Industrial Production Processes

stromerzeugung

Availability, redundancy, reliability, state-of-the-art technology and quality of electricity are just some of the key words that are demanded by our customers. Combined heat-power-refrigeration is one of our core competences. With an amount of more than 150 installed cogeneration modules in different performance classes in the past years, we gained vast experience and knowledge. We are perfectly acquainted with all commonly used types of fuel – natural gas, biogas, oil and wood chips.

lüftungs- und klimatechnik

Our competences also include ventilation and climate technology. Industrial-scale plants, office or administration buildings, multi-function properties as new buildings or in the context or revitalization belong here to our fields of activities. We can support all relevant phases of project management –from project development to planning and realization (delivery and assembly), and to service and maintenance.

kältetechnik

In the field of refrigeration, the dominating fields of activity during the past years were split-type devices, screw-type water coolers, turbo water coolers and absorption refrigeration plants in complex combination with several heat generators.

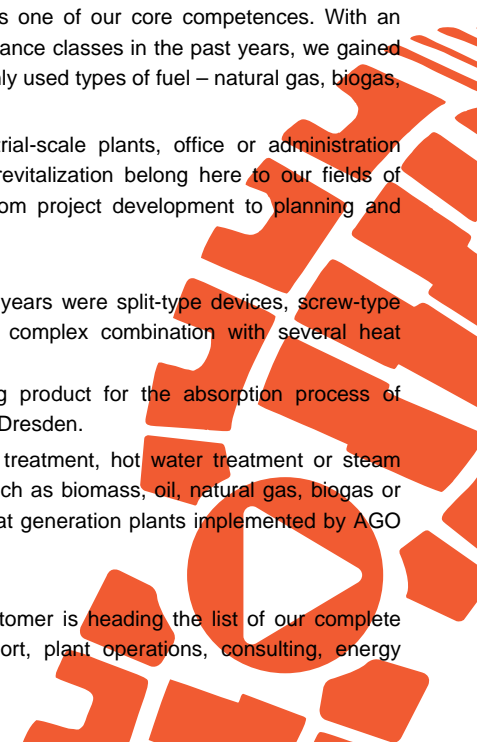
AGO AG Energie + Anlagen can exclusively provide a highly interesting product for the absorption process of refrigeration for temperatures below 0°C due to the collaboration with the ILK Dresden.

wärmetechnik

The design and implementation of thermotechnical plants for warm water treatment, hot water treatment or steam treatment of all power classes is part of our main focus: energy sources, such as biomass, oil, natural gas, biogas or heavy fuel oil are used in boiler or engine applications. About half of the heat generation plants implemented by AGO are steam boiler plants.

service

Besides classical plant engineering and implementation, service to the customer is heading the list of our complete service package. This includes the divisions customer service and support, plant operations, consulting, energy efficiency consulting and emissions trading.



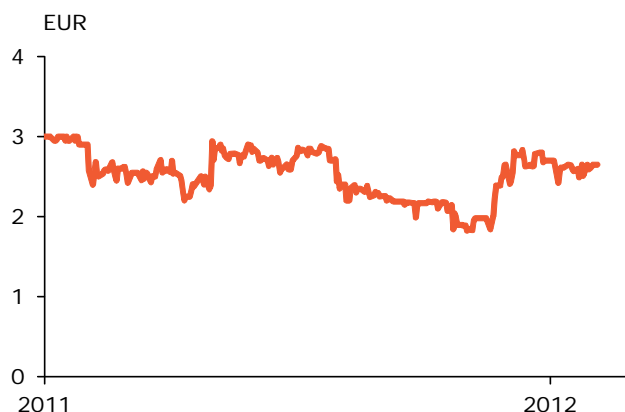
IFRS Key Financial Figures

	30.09.2011 € thousand	31.12.2010 € thousand	30.09.2010 € thousand	31.12.2009 € thousand	31.12.2008 € thousand	31.12.2007 € thousand
Balance sheet key ratios						
Total assets	30,245	36,908	41,193	43,382	38,038	35,064
Shareholders' equity	4,026	4,851	12,124	13,116	13,043	12,380
Liabilities	26,219	32,057	29,051	30,266	24,995	22,684
Equity ratio	13.31%	13.14%	29.43%	30.23%	34.29%	35.31%
Cash and cash equivalents	3,259	9,877	5,127	10,268	7,679	5,556
Cash flow key ratios						
Cash flow from current operating activities	-5,770	330	-5,223	7,601	2,077	-4,101
Cash flow from investment activities	-1,171	-668	-242	-3,798	-1,518	123
Cash flow from financing activities	323	-53	324	-1,214	1,564	7,611
Cash and cash equivalents at the end of the period	3,259	9,877	5,127	10,268	7,679	5,556
Consolidated income statement key ratios						
Sales	52,872	52,831	32,723	50,287	36,697	41,344
Gross profit	2,030	2,306	1,257	5,169	4,154	1,852
Operating profit (EBIT)	-245	-7,954	-857	1,673	1,574	-266
Earnings before income tax	-884	-8,804	-1,529	987	1,044	-577
Group annual result	-733	-8,309	-1,124	271	617	-858
Earnings per share (EUR per share)	-0.18	-2.07	-0.28	0.06	0.15	-0.26

Share Information

WKN: A0LR41
ISIN: DE000A0LR415
Stock exchange symbol: AGY
Reuters symbol: AGYG.DE
Bloomberg symbol: AGY:GY
IPO: 28 June 2007
Stock exchange: Xetra, Frankfurt, Stuttgart, Düsseldorf, Berlin
Transparency level: Entry Standard
Market segment: Open Market
Management Board: Hans Ulrich Gruber (CEO)
 Günther Hein (COO)
Shareholder structure: 59.25% Perseus SEVA, L.L.C.
 5.26% Management
 3.05% Supervisory Board
 32.44% Free float
Number of shares: 4,000,000
Share Price (3 Feb. 12): EUR 2.65
Market Cap (3 Feb. 12): EUR 10.6 Millionen
52-week high: EUR 3.00
52-week low: EUR 1.80
Designated Sponsor: Close Brothers Seydler Bank AG
Listing Partner: quirin bank AG
Investor Relations: GFEI Aktiengesellschaft

Performance of AGO-Stock (Xetra)



Shareholder Structure



Contact

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